



Twelve Questions to Ask When Interviewing A Realtor



Here is a list of the questions you need to be asking when Interviewing potential Realtors for the task of Listing and Selling your Home.

- 1. What Professional designations have you earned?*
- 2. How many years have you been in the business?*
- 3. Do you provide a Home Display Book for Prospective Buyers?*
- 4. What is your average days-on-the-market per listing sold?*
- 5. What is your average List-to-Sales price ratio?*
- 6. What types of report forms do you provide to Sellers?*
- 7. What methods will you be using to market within my neighborhood?*
- 8. May I see a Sample property brochure?*
- 9. What is your written marketing plan?*
- 10. May I see your Resume?*
- 11. How many homes have you sold?*
- 12. Have you sold many homes in my area?*

